



THE HOMEOWNERS GUIDE TO BUYING/SELLING HOMES WITH SOLAR PANELS





Can Solar Panels Increase the Value of Your Home?

FOR THE SELLER: Solar panels increase home values! Most homeowners will see a \$5,911 resale value increase per installed kilowatt (if you install a 3.1-kilowatt system, your home's value can increase by about \$18,000.*)

FOR THE BUYER: Purchasing a home with a solar panel system is an added bonus. Solar can lower or eliminate your electric bills, provide greater energy independence and offer you less reliance on utility companies. You will also become part of a movement to reduce the negative impact on the environment.

If your dream home does not come with solar, the good news is that you'll have the opportunity to install a brand-new system that you've selected yourself. With a new installation, you can take advantage of all the federal and state tax credits, incentives, and financing plans that offer a \$0 down option. Switching to solar and installing solar panels is extremely easy and very affordable. And, a reputable solar installation company located in or near your community, will be able to do all the legwork for you so that you can avoid all the paperwork and make the process seamless!

Cost of Solar, <https://www.costofsolar.com/is-my-home-worth-more-with-solar-energy/>

Your Home Already Has Solar, Now What?

- Be sure the Real Estate agent has training and is knowledgeable about solar systems.
- Research the system and learn about the company who originally installed it, along with any warranties. You will want to make sure that your solar panels were installed by a reputable company, preferably one that is local, easily accessible and available to provide services and answer questions when needed.
- Find out if the system is owned or leased so that you know what your commitment will be regarding the costs and risks. If leased, you will need to decide whether you'd like to take over the lease payments or require the seller to pay off the loan before closing on the house.



What are the Benefits of a Solar-Powered Home?

- **Solar panels can produce a LOT of Electricity!**

On average, your solar system can produce enough electricity to power at least half of your home. Newer technologies can maximize solar energy production so that a snowy rooftop is a reflective rooftop, making production high even in the winter.

- **You Can Reduce or Eliminate Energy Bills.** Solar power can reduce or eliminate your energy costs as soon as the installation has been completed. You will start saving from Day One and can end up with a \$0 utility bill!

- **You Will Become Energy Independent and Never Again Face Rate Hikes!** According to the U.S. Energy Information Administration, utility rates in the Northeast are among the highest in the nation — and that means every watt your system produces is worth a premium, both in savings and in the credits that you can earn on your utility bill if your system produces more than you consume.

- **You Will Have Energy Security.** Solar power is reliable and consistent. You will remain connected to the grid, producing power when the sun is shining and using this power when it does not.

- **Solar Panels Can Extend the Life of Your Roof** because the roof is protected from rain, snow, sun and debris.

- **Solar Panels Can Make Your Home More Energy-Efficient,** especially in the summer because the hot sun is not hitting the roof directly. The effects of the sun's heat will instead be absorbed by the panels to keep down the temperature of your home.

- **Solar Power is Clean Energy.** Solar helps combat greenhouse gas emissions and reduces dependence on fossil fuel since traditional electricity is sourced from fossil fuels, such as coal and natural gas. In addition, clean energy is better for our collective health, and it reduces air and water pollution.



What to Know If Your New Home Does Not Yet Have Solar – and You Want It!

You will need to first do your homework and know the following before going solar:

- Find a reputable installer that is local to you with excellent references and a proven record of success.
- Schedule a consultation with your prospective solar installer to learn about their warranties and maintenance programs, as well as buying and leasing options. In many cases, you will not be required to put any money down.
- Determine the condition of your roof and if it makes sense to install solar shingles or solar panels.
- Find out what tax credits, rebates and incentives are available to you.
- If you are renovating, have your solar installer make sure that you're allowed to add a solar system.

Contact us for a free consultation and we'll provide comprehensive information and details about installing and maintaining a solar system.

Please call **914-762-7622**, www.sunrisesolarllc.com to schedule an appointment.



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